



POWERED BY

California Community Colleges

## Unit 5 – Quiz

1. A needs assessment is always long and complex in Contract Education.
  - a. True
  - b. False
  
2. Needs assessments in Contract Education are generally done (circle three)
  - a. To determine how to spend money for the fiscal year
  - b. To analyze performance problems
  - c. To help with the implementation of a new technology, work practice or system
  - d. To determine how an organization can best take advantage of an opportunity
  - e. To form a basis for employee dismissal
  
3. Training is always part of the solution in Contract Education.
  - a. True
  - b. False
  
4. An Organizational Needs Assessment clarifies whether a work process is well-organized.
  - a. True
  - b. False
  
5. Which needs assessment focuses on the performance of a specific worker? (circle one)
  - a. Organizational Needs Assessment
  - b. Occupational Needs Assessment
  - c. Professional Needs Assessment
  - d. Individual Needs Assessment
  - e. 23 and Me DNA test

6. Which needs assessment focuses on the performance of workers at a specific level or job title? (circle one)
  - a. Organizational Needs Assessment
  - b. Occupational Needs Assessment
  - c. Professional Needs Assessment
  - d. Individual Needs Assessment
  - e. 23 and Me DNA test
  
7. Proposals for Solution are best delivered in person.
  - a. True
  - b. False
  
8. Lack of knowledge, skills or information is a sign of a need for (circle one)
  - a. Training
  - b. Time off
  - c. New books in the company library
  - d. A reduction in pay or benefits
  - e. Sick leave
  
9. When writing a solution statement, it's good to include a concise description of the problem.
  - a. True
  - b. False
  
10. If you discovered a training need a client does not know about, you should raise it (circle one)
  - a. In an email
  - b. In the Report of Needs Assessment Findings
  - c. In a letter, because it is a charged issue
  - d. Not at all
  - e. In the Needs Assessment research process

## **Answers**

Question 1: b

Question 2: b, c & d

Question 3: b

Question 4: b

Question 5: d

Question 6: b

Question 7: a

Question 8: a

Question 9: a

Question 10: b